

D1/November 2017

Diploma in procurement and supply

Contexts of procurement and supply

Date **Friday 17 November 2017**

Time **Start 14:00** **End 17:00** **Duration 3 hours**

QUESTION PAPER

INSTRUCTIONS FOR CANDIDATES

This examination has **FOUR** compulsory questions worth 25 marks each.

1. Do not open this question paper until instructed by the invigilator.
2. All answers must be written in the answer booklet provided.
3. All rough work and notes should be written in the answer booklet.

QUESTIONS

You are advised to spend 45 minutes on each question.

- Q1 (a)** Explain **TWO** ways in which 'procurement' differs from 'purchasing'. **(10 marks)**
- (b)** Outline **FIVE** ways in which improving the quality of products can add value for an organisation. **(15 marks)**
- Q2 (a)** Explain **THREE** ways in which electronic systems can be used in the sourcing process. **(9 marks)**
- (b)** Describe **FOUR** ways in which added value may be created for a buying organisation through an effective sourcing process. **(16 marks)**
- Q3 (a)** Describe the roles typically undertaken within an organisation by:
- (i)** The local procurement teams
 - (ii)** The central procurement team. **(13 marks)**
- (b)** Describe **THREE** possible hybrid structures for a procurement or supply chain function. **(12 marks)**
- Q4 (a)** Describe **THREE** objectives of public sector organisations. **(9 marks)**
- (b)** Explain **FOUR** ways in which regulation might impact on public sector procurement. **(16 marks)**

END OF QUESTION PAPER



PLEASE RETURN TO:

CIPS ASSESSMENT MANAGEMENT CENTRE

c/o LINNEY DIRECT, A2 GOODS IN

BELLAMY ROAD, MANSFIELD

NOTTINGHAMSHIRE NG18 4LN

UNITED KINGDOM

TEL: +44(0) 845 880 1188

FAX: +44(0) 845 880 1187

www.cips.org