

## D1/November 2014

# Diploma in procurement and supply

# Contexts of procurement and supply

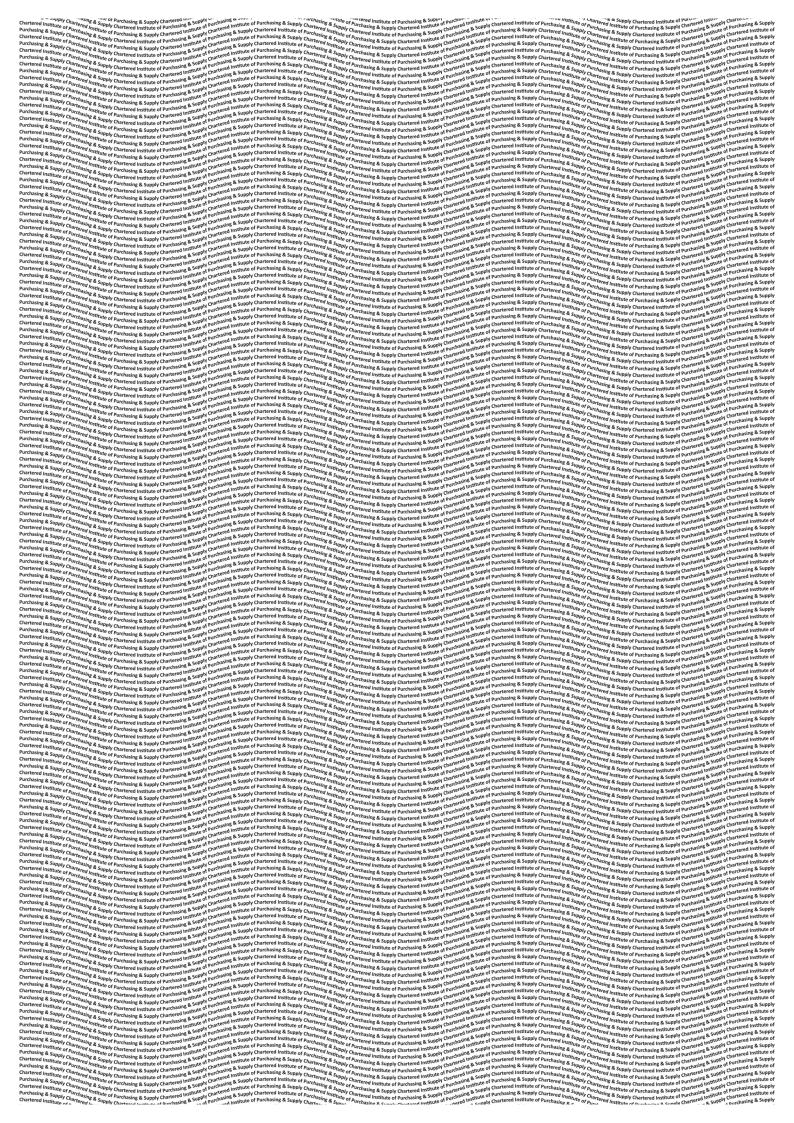
Date	Friday 21 November 2014			
Time	Start 14:00	End 17:00	Duration	3 hours

### **QUESTION PAPER**

### **INSTRUCTIONS FOR CANDIDATES**

This examination has **FOUR** compulsory questions worth 25 marks each.

- 1. Do not open this question paper until instructed by the invigilator.
- 2. All answers must be written in the answer booklet provided.
- 3. All rough work and notes should be written in the answer booklet.



#### **QUESTIONS**

You are advised to spend 45 minutes on each question.

- **Q1** (a) Explain, with examples, the characteristics of each of the following purchasing categories:
  - (i) Commodities
  - (ii) Goods for resale
  - (iii) Maintenance, repair and operating (MRO) supplies.

(15 marks)

- (b) Outline FIVE circumstances where 'buying for stock' would be an appropriate procurement policy. (10 marks)
- **Q2** (a) Analysing the supply market is one of the key pre-contract stages in the sourcing process.
  - Outline **FIVE** possible sources of information for finding potential suppliers at this stage of the sourcing process. (10 marks)
  - (b) Explain **THREE** reasons for using a clear specification when defining needs as part of the sourcing process. (15 marks)
- Q3 (a) Describe FOUR alternative structures for the procurement function in an organisation. (16 marks)
  - (b) Outline **THREE** areas in which organisational policies could affect the procurement function. (9 marks)
- Q4 (a) Describe THREE objectives of public sector organisations. (9 marks)
  - (b) Explain FOUR ways in which regulation might impact on public sector procurement. (16 marks)

**END OF QUESTION PAPER** 

**BLANK PAGE** 

**BLANK PAGE** 

**BLANK PAGE** 

