



# Diploma in procurement and supply

# **Contexts of procurement and supply**

Date	Wedn	esday 28 J	anuar	y 2015		
Time	Start	09:30	End	12:30	Duration	3 hours

# **QUESTION PAPER**

## **INSTRUCTIONS FOR CANDIDATES**

This examination has **FOUR** compulsory questions worth 25 marks each.

- 1. Do not open this question paper until instructed by the invigilator.
- 2. All answers must be written in the answer booklet provided.
- 3. All rough work and notes should be written in the answer booklet.

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## QUESTIONS

## You are advised to spend 45 minutes on each question.

Q1	(a)	Outline, using examples, <b>FIVE</b> elements of the total cost of ownership of capital equipr (1			
	(b)	It is widely believed that it is important to attempt to reduce costs and add value throu the supply chain.			
		Explain <b>THREE</b> innovative strategies that might achieve such goals.	(15 marks)		
Q2	(a)	Outline <b>THREE</b> pre-contract award stages of the sourcing process.	(9 marks)		
	(b)	Explain FOUR advantages for an organisation of following a structured sourcing proc	ess. <b>(16 marks)</b>		
Q3	(a)	Define the term 'ethics'.	(5 marks)		
	(b)	Discuss <b>FIVE</b> examples of ethical or unethical behaviour that could be addressed in a code for procurement professionals.	n ethical <b>(20 marks)</b>		

Q4Compare FIVE characteristics of manufacturing sector organisations with those of retail sector<br/>organisations.(25 marks)

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